



Global Mobility Coaching

10.03.25

Working Effectively Across Cultures

Purpose : To Overcome common challenges in an intercultural environment such as failing to adapt global business models to a local market, not being able to identify regional and subculture differences, not understanding local business practices, unable to adapt management practices across cultures, missing new opportunities or clients, unable to adapt to the new surroundings. ***AVOID CULTURAL SHOCK AND HAVE A SUCCESSFUL & HAPPY EXPERIENCE IN THE HOST COUNTRY – SRI LANKA***

Stephanie Balendra - Global Mobility Coach – A finance professional with experience working in the Insurance & Finance Sectors in London. Moved to Sri Lanka in 2013 and was appointed as a Global Mobility Coach / Cross Cultural trainer by **Cartus Corporate Relocation Services, Learnlight** – an EdTech that helps companies to upskill their talent to thrive in a multicultural workplace, **Crown World Mobility & Serva BGRS** – with over 10 years’ experience coaching employees from North America, Europe, Asia, Middle East, South Africa, Australia & New Zealand

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Living and Working in Sri Lanka – Areas covered

Unit 1 – Global Mindset Reflection, Cultural Layers, Visible and Invisible Culture, Intercultural Sensitivity

Unit 2 – Cultural Intelligence, Intercultural Dimensions

Unit 3 – Multi Perspective View, Team Cohesion, Team Trust

Unit 4 – Communication Style, Style switching, Verbal and Non verbal Communication, Powerful Listening

Unit 5 - Sri Lankan history, cultural influences, Sri Lankan Mindset, What Sri Lanka has to offer an expat – Sports, Leisure, Nature, Experiences – Work Life Balance

Unit 6 – Doing Business in Sri Lanka – Sri Lankan Work Force, Managing Teams, Sri Lankan Cultural Dimensions, Business Relationship Building in a Sri Lankan Context, Regulating Risk, Dos & Don'ts

Format

HR & Global Mobility leaders looking for exceptional learner experiences & seamless integration. Virtual & face-to-face Interactive training is deployed prior to departure and/or upon arrival at the place of residence or office.

Due to the course being tailored to individuals in order to maintain confidentiality, the offer is more successful for the individual employee and spouse if applicable.

A questionnaire is completed by the employee, and it's followed by a short phone call by the coach to clarify anything specific that requires focus prior to the session.

Any personal or business information exchanged during the session will be handled with the strictest confidentiality.

An evaluation form is completed at the end of the session by the employee.

Following the confirmation of the session the employee must inform the coach at least 3 days in advance if rescheduling required.

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Pricing

4 Hr. session: USD 500 (2 hrs. prior to departure & 2 hrs. upon arrival)

8 HR session: USD 800 (to be split as required into 3-4 sessions)

Payment terms within 2 weeks of completion of the course

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